Journey to Excellence



JTE Guidebook for Cub Scout Packs A Tool to Help Your Pack and You Thrive

2019 Program Year

This guidebook was prepared as an assist to Cub Scout pack leaders and others in using Journey to Excellence tools to plan and deliver excellent Cub Scouting through Cub Scout packs and dens. More material is available on the National Council JTE Resources webpage.

Strategic Development Office-National Council-Boy Scouts of America Questions? Call Member Care Contact Center-972-580-2489 JTE@Scouting.org

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JTE Guidebook for Cub Scout Packs-A Tool to Help your Pack and You Thrive

How to use this Guidebook?

This guidebook was created with busy Cub Scout pack leadership in mind. It is intended to help the pack key 3, the committee chair, the Cubmaster and the chartered organization representative in using the **Journey to Excellence (JTE)** concept as a unit planning tool and year round checklist of fun activities for the Cub Scouts. This guidebook was made from various publications and documents available from the National Council website and includes instructions on how to use them. Journey to Excellence uses and blends many existing BSA programs, some of which the unit leadership may not be familiar with. The material in this guidebook should answer what these programs are. The information in the guidebook should enable the Cub Scout pack committee to conduct a pack planning session that prepares the pack for a very successful year of fun.

This Guidebook consists of (in order)

-A summary sheet used to show a responsible adult for each of the 11 JTE objectives

- -The 2019 JTE Scorecards that show JTE measures and levels
- -The 2019 JTE Spreadsheet to use as a planning checklist

-Instructions, provided in a suggested planning order, to use in building pack activities that provide great Cub Scouting connected to the JTE objectives. Also listed, in smaller fonts, are a few Cub Scouting on-line training modules providing further information on the what and how of each JTE objective. See Objective #11, *Trained Leadership*.

Planning the program year	Module SCO_227-Annual Program Planning			
Pack and den meetings	Module SCO_226-Leading Pack Meetings and other modules			
Leadership recruitment	Module SCO_218-Selecting Leaders			
Trained leadership	Module SCO_209-Effective Leadership and other modules			
-Cub Scout Pack Leader Posi	ition Trained Requirements table-latest revision			
Day/resident/family camp	Module SCO_201-Year-Round Fun			
Outdoor activities	Module SCO_224-Working with Boys Overview and other modules			
Service projects	Module SCO_204-The Methods of Cub Scouting			
Membership	Module SCO_217-Core Resources for Leaders			
Webelos to Scouts	Module SCO_220-Scouting Organizational Structure and other modules			
Budget	Module SCO_229-Building the Pack Budget and other modules			
Advancement	Module SCO_214-Cub Scout Advancement and other modules			
Retention	Module SCO_215-Other Awards Cub Scouts can earn and other modules			
-Progress Record Sheets for:				
Scouter's Training Award for	r Cub Scouting-latest revision			
Den Leader Training Award-latest revision				
Cubmaster Key-latest revision				
-Instructions for the Unit Leader Award of Merit				
-Pack budgeting information				
Unit Monoy Forning Application				

-Unit Money-Earning Application

-National Summertime Pack Award form-latest revision

Leader Training

Leader training and recognition is extensively discussed in this guidebook and mentioned here. Providing leadership for Journey to Excellence objectives is an important part of earning adult recognitions. Please use the following summary sheet as a tool to guide the Cub Scout pack adults in helping the pack be the best pack it can be.

Cub Scout Pack Journey to Excellence Planning 2019 Summary

Sheet Pack_____

District_____

JTE Overall Goal

- Bronze
- Silver
- Gold

This table lists all 11 JTE objectives in the order presented in the guidebook. For each objective list the responsible adult, the date they started working on their **Scouter's Training Award for Cub Scouting** and circle the JTE goal the Scouter is helping the Pack achieve.

JTE Scoresheet Objective	#	Responsible Adult	Scouter's Training Award for Cub Scouting-Start date	Goal
Planning and budget (*planning)	1			BSG
Pack and den meetings	9			BSG
Leadership planning	10			BSG
Trained leadership	11			BSG
Day / resident/ family camp	7			BSG
Outdoor activities	6			BSG
Service projects	8			BSG
Membership	2			BSG
Webelos to Scouts	4			BSG
Planning and budget (*budget)	1			BSG
Advancement	5			BSG
Retention	3			BSG

Reviewed by the pack committee on

Committee Chair

9/18/18

Journey to Excellence A Tool to Help Your Pack and You Thrive!

What is Journey to Excellence?

Would you like a tool to help you figure out what activities your unit, your pack committee and you can do to give the best scouting experience to your registered youth?

If so, then using and reviewing the BSA's Journey to Excellence is **just the tool for you!** Journey to Excellence, abbreviated as **JTE**, is a roadmap or a guide or benchmark to show and indicate what a Cub Scout pack can and should be doing. JTE can help answer questions like how many meetings should we have? How trained should our adults be? What outdoor activities should we do? How should we budget?

Read on and discover how JTE can HELP!

First of all, any scout unit should have a regular **planning process**. There must be a way for your pack to make future plans for meetings, activities and fundraisers. There are many ways to do this. An entire on-line module, # SCO 227 (Annual Program Planning), of the Cub Scout leader training system provides a guide for the annual program planning meeting. Take this course or review it if done previously. You can use a big calendar that you provide or download one from the National Council Scouting.org website (select *Programs*, then *Cub Scouts*, then *Pack Committee* and select "Unit Program Planning Tools"). You can also use a big sheet of paper showing the entire program year or a single sheet per month. It is up to you. The important pack leadership adults must be involved, certainly, the pack leadership key 3, the Cubmaster, the pack committee chair and the chartered organization representative. The pack treasurer and the pack trainer as well as the parents responsible for advancement, membership, popcorn sales, summertime activities and the others that provide time and resources for the pack should also be involved. It is up to you how to make a plan for the pack program year, however, every unit needs a way to do so. National Council BSA provides a suggested method to plan which can be found as described above.

You should also involve your **unit commissioner**, an experienced Scouter dedicated to helping your pack succeed. Let the unit commissioner know when you are going to have your planning session and invite him or her to participate. Helping is their job! Every commissioner should be in contact with unit leadership and ask what they can do to help. Ask at the next roundtable (a district-wide monthly adult-leaders meeting), who your unit commissioner is and get the correct contact information on where to send an invitation to attend your annual planning session.

You will need a My.Scouting.org account to have full access to the information available to you as a pack leader and resource. Gaining access is simple. Most importantly you need your official National Scouting ID number. It can be found on your annual membership card or from your unit roster provided with your charter kit. Most information is available without an account however there are additional planning benefits if you do.

Some Scouters might have ended up with two or more ID numbers over time. Your district executive can help you combine your IDs if that is the case. Take a few moments, write down the numbers, if you know them, and provide them to your district executive or unit commissioner.

Pack _____ of _____ District

2019 Scouting's Journey to Excellence

"The BSA method for annual planning and continuous improvement"

ltem	Objective	Bronze Level	Silver Level	Gold Level	Bronze Points	Silver Points	Gold Points
nem	Planning and Budget					Points:	200
#1	Planning and Budget: Have a program plan and budget that is regularly reviewed by the pack committee, and it follows BSA policies relating to fundraising.	Have an annual program plan and budget adopted by the pack committee.	Achieve Bronze, plus pack conducts a planning meeting involving den leaders for the following program year.	Achieve Silver, plus pack committee meets at least six times during the year to review program plans and finances.	50	100	200
	Membership				Total I	Points:	500
#2	Building Cub Scouting: Recruit new youth into the pack in order to grow membership.	Conduct a formal recruitment program by October 31 and register new members in the pack.	Achieve Bronze, and either increase youth members by 5% or have at least 40 members.	Achieve Silver, and either increase youth members by 10% or have at least 60 members.	50	100	200
#3	Retention: Retain a significant percentage of youth members.	Reregister 60% of eligible members.	Reregister 65% of eligible members.	Reregister 75% of eligible members.	50	100	200
#4	Webelos-to-Scout transition: Have an effective plan to graduate Webelos Scouts into Boy Scout troop(s).	With a troop, hold two joint activities or 75% of second year Webelos have completed "The Scouting Adventure."	60% of eligible Webelos register with a troop.	80% of eligible Webelos register with a troop.	25	50	100
	Program				Total I	Points:	900
#5	Advancement: Achieve a high percentage of Cub Scouts earning rank advancements.	50% of Cub Scouts advance one rank during the year.	60% of Cub Scouts advance one rank during the year.	75% of Cub Scouts advance one rank during the year.	100	200	300
#6	Outdoor activities: Conduct outdoor activities and field trips.	Each den has the opportunity to participate in three outdoor activities or field trips during the year.	Each den has the opportunity to participate in four outdoor activities or field trips during the year.	Each den has the opportunity to participate in five outdoor activities or field trips during the year.	50	100	200
#7	Day/resident/family camp: Cub Scouts attend day camp, family camp, and/or resident camp.	33% of Cub Scouts participate in a camping experience or have improvement over the prior year.	50%, or 33% and have improvement over the prior year.	75%, or 50% and have improvement over the prior year.	50	100	200
#8	Service projects: Participate in service projects.	Participate in two service projects and enter the hours on the JTE website.	Participate in three service projects and enter the hours on the JTE website.	Achieve Silver, plus at least one of the service projects is conservation-oriented.	25	50	100
#9	Pack and den meetings and activities: Dens and the pack have regular meetings and activities.	Hold eight pack meetings a year. Den or pack meetings have started by October 31.	Achieve Bronze, plus dens meet at least twice a month during the school year.	Achieve Silver, plus earn the Summertime Pack Award.	25	50	100
	Volunteer Leadership				Total I	Points:	400
#10	Leadership recruitment: The pack is proactive in recruiting sufficient leaders.	Have a registered assistant Cubmaster.	Achieve Bronze, and prior to recruiting event, the committee identifies pack and den leadership for the next year.	Achieve Silver, plus every den has a registered leader by October 31.	50	100	200
#11	Trained leadership: Have trained and engaged leaders at all levels. All leaders are required to have youth protection training.	Cubmaster or an assistant Cubmaster or pack trainer has completed position-specific training.	Achieve Bronze, plus the Cubmaster and den leaders have completed position- specific training or, if new, will complete within three months of joining.	Achieve Silver, plus two-thirds of committee members have completed position-specific training.	50	100	200

Bronze: Earn at least 525 points by earning points in at least 7 objectives.

Silver: Earn at least 800 points by earning points in at least 8 objectives.

Gold: Earn at least 1,050 points by earning points in at least 8 objectives and at least Bronze in #6.

Our pack has completed online rechartering by the deadline in order to maintain continuity of our program.

We certify that these requirements have been completed:

Cubmaster	Date
Committee chair	Date
Commissioner	Date

This form should be submitted to the Scout service center or your unit commissioner, as directed by your council.

Total points earned:

No. of objectives with points:

Scouting's Journey to Excellence

2019 Pack Planning, Performance, and Recognition

Journey to Excellence uses a balanced approach to measure performance. It guides program planning before the year begins, monitors activities for continuous improvement during the year, and recognizes performance at the end of the year. In planning your strategy, use actual numbers from the previous year to guide your performance improvement goal planning. The period for measuring performance will be the calendar year.

	Planning and Budget Measures
1	The pack has a program plan and budget that is reviewed at all pack committee meetings, and the pack follows BSA policies relating to fundraising and fiscal management as found on the Unit Money-Earning Application form and any other publication that the council has developed for fundraising and fiscal management. Program plans and budget are reviewed with den leaders and parents at the start of the program year. The pack's program plan should be shared with the unit commissioner.
	Membership Measures
2	A formal recruitment event is conducted and new members are registered by October 31, 2019. On December 31, 2019, the pack has an increase in the number of youth members as compared to the number registered on December 31, 2018. A membership growth plan template can be found at www.scouting.org/membership. The pack has an up-to-date pin on the "Be a Scout" website.
3	Number of youth members on the most recent charter renewal (A) divided by the number of youth registered at the end of the prior charter year (B) minus any age-outs (C). Total = (A) / (B-C). Age-outs are youth who are too old to reregister as Cub Scouts. If the pack has a December charter, use the one expiring on December 31, 2018; otherwise use the one expiring during 2019.
4	Hold at least two joint activities with a troop or troops, and have graduating boys or girls register with a troop. "The Scouting Adventure" for second-year Webelos is described in the <i>Webelos Scout Handbook</i> . If the pack has no second-year Webelos Scouts, this requirement is met at the Bronze level.
	Program Measures
5	Total number of Cub Scouts advancing at least one rank (Bobcat, Lion, Tiger, Wolf, Bear, Webelos, Arrow of Light) during the calendar year (A), divided by the number of youth registered at the end of the year (B). Advancement = (A) / (B). The pack is encouraged to use Scoutbook to track each individual's advancements.
6	The pack has activities and field trips in the outdoors, which could include outdoor pack meetings, hikes, family campouts, parades, outdoor service projects, etc. All dens have the opportunity to participate.
7	Cub Scouts attend an in-council or out-of-council Cub Scout day camp, family camp, and/or Cub Scout resident camp in 2018. STEM programs either as a day camp or resident camp are also included. All levels are total number of different Cub Scouts attending (A) divided by total number of Cub Scouts registered in the pack as of June 30, 2019 (B). Total = (A) / (B).
8	The pack participates in at least two service projects during the year and enters them on the Service Hours website or through Scoutbook. The projects may be completed as joint projects with other organizations. At least one project must benefit the chartered organization.
9	Have at least eight pack meetings or activities within the past 12 months, with one of those meetings being to review the pack's program plans and asking for parental involvement in the pack. Den meetings start by October 31, 2019, and all dens meet at least twice each month within the past year. Pack earns the Summertime Pack Award.
	Volunteer Leadership Measures
10	The pack has a Cubmaster, an assistant, and a committee of at least three members. Ideally, the chartered organization representative should not be dual registered as one of the committee members. The pack identifies persons for next year's leadership for existing dens, including Cubmaster, Den Leaders, and Webelos Den Leaders prior to the start of the program year. All dens have a registered leader by October 31, 2019. Program plans are shared with parents at pack meetings.
11	All leaders have completed youth protection training. <i>Bronze:</i> Cubmaster, an assistant, or pack trainer has completed position-specific training. <i>Silver:</i> Bronze, plus the Cubmaster and den leaders have completed position-specific training or, if new, will complete within three months of joining. <i>Gold:</i> Silver, plus 2/3 of committee members (including chartered organization representative) have completed training.

Scoring the pack's performance: To determine the pack's performance level, you will use the above information to determine the points earned for each of the 11 criteria and then add those individual point scores to determine a composite score. Count only the highest point total achieved in any one criterion. Bronze level requires earning at least 525 points in at least 7 criteria, Silver level requires earning points in at least 8 criteria, meeting at leaset bronze standards in outdoor activities, and earning ar least 1,050 total points.

For more resources including workbooks and planning guides: www.Scouting.org/jte



ltem No.	Objective	Parameter	User Input	Calculated Values	Bronze Points	Silver Points	Gold Points
	Planning and Budget						
1	Planning and Budget: Have a program plan and budget that is regularly reviewed by the pack committee, and it follows BSA policies relating to fundraising.	Date: Pack committee adopted annual program plan & budget Date: Program planning meeting with den leaders Date: Committee meeting #1 Date: Committee meeting #2 Date: Committee meeting #3 Date: Committee meeting #4 Date: Committee meeting #5 Date: Committee meeting #6 Count: Total number of committee meetings		0			
	Membership					-	
2	Building Cub Scouting: Recruit new youth into the pack in order to grow membership.	Date:Pack recruitment event before October 31, 2019Count:Number of Scouts registered on December 31, 2018Less:Youth dropped at recharterLess:Webelos joining troops during the yearLess:Transfers to other packs during the yearPlus:New Scouts joining the pack during the yearPlus:Transfers from other units during the yearCount:Current membershipPercent:Growth over end of prior year		0			
3	Retention: Retain a significant percentage of youth members.	Count: Number of Scouts registered at end of charter (12/31/2018) Less: Youth 11 years or older by end of charter year (age-outs) Count: Youth eligible to reregister Count: Number of youth actually reregistered for next year Percent: Retention rate		0			
4	Webelos-to-Scout transition: Have an effective plan to graduate Webelos Scouts into Boy Scout troop(s).	Count: Number of second year Webelos at start of year Count: Number completing "Scouting Adventure" Percent: Completion rate Date: Joint activity with a troop #1 Date: Joint activity with a troop #2 Count: Webelos joining troops during the year Percent: Webelos graduation rate		0.0% 0 0.0%			
	Program						
5	Advancement: Achieve a high percentage of Cub Scouts earning ranks.	<i>Count:</i> Current membership <i>Count:</i> Boys advancing one or more ranks during the year <i>Percent:</i> Advancement rate		00			
6	Outdoor activities: Conduct outdoor activities and field trips.	Date: Outdoor activity #1 Date: Outdoor activity #2 Date: Outdoor activity #3 Date: Outdoor activity #4 Date: Outdoor activity #5 Count: Total number of outdoor activities		0			
7	Day/resident/family camp: Cub Scouts attend day camp, family camp, and/or resident camp.	Percent: Camping rate prior year Count: Number of Cub Scouts registered on June 30, 2019 Count: Number of Cub Scouts attending any camp Percent: Camping rate Percentage: Camping rate change from prior year		0.0%			
8	Service projects: Participate in service projects.	Yes/No: Pack records service projects and hours on JTE website Yes/No: At least one project is conservation-oriented Date: Service project #1 Date: Service project #2 Date: Service project #3 Count: Total number of service projects	Yes Yes	0			

Item No.	Objective	Parameter	User Input	Calculated Values	Bronze Points	Silver Points	Gold Points
9	Pack and den meetings and activities: Dens and the pack have regular meetings and activities.	Yes/No: Den & pack meetings have started by October 31 Yes/No: Dens meet at least twice a month during the school year Yes/No: Pack has earned the Summertime Pack Award Date: Pack meeting #1 Date: Pack meeting #2 Date: Pack meeting #3 Date: Pack meeting #4 Date: Pack meeting #5 Date: Pack meeting #6 Date: Pack meeting #7 Date: Pack meeting #8 Count: Total number of pack meetings	Yes Yes Yes	0			
	Voulnteer Leadership				-		
10	Leadership recruitment: The pack is proactive in recruiting sufficient leaders.	Yes/No: Registered Cubmaster Yes/No: Registered Assistant Cubmaster Yes/No: Pack and den leadership identified for next year Count: Number of committee members Count: Number of dens Count: Number of dens with registered leaders by October 31	Yes Yes Yes				
11	Trained leadership: Have trained and engaged leaders at all levels. All leaders are required to have youth protection training.	Yes/No: Cubmaster has completed position-specific training Yes/No: Asst. Cubmaster has completed position-specific training Yes/No: Pack trainer has completed position-specific training Count: Number of den leaders Count: Number of den leaders Count: Number with position-specific training Count: Number of committee members Count: Number with position-specific training Percent: Committee members completing training	Yes Yes Yes	00			
	Bronze: Earn at least 525 poir	ts by earning points in at least 7 objectives.		Total points (earned:		0

Silver: Earn at least 800 points by earning points in at least 8 objectives.

Gold: Earn at least 1,050 points by earning points in at least 8 objectives and at least bronze in #6.

Use this spreadsheet, found on the JTE Resources webpage under workbooks, to assist in yearly planning. Fill in the spreadsheet cells or mark off the events and the spreadsheet will automatically calculate the JTE measure and number of points. Once you enter the events planned for the year the spreadsheet will indicate the expected measure at the end of the year.

0

No. of objectives with points:

Not Gold? Then plan additional events to have the scouting program to be a Gold JTE Unit.

Planning Guidance from JTE

With just a few minutes of reading you can learn about the planning assistance that JTE can provide. However, first you need the appropriate **JTE Scorecard**, there is one for every program, Cub Scout **packs**, Scout, BSA, **troops**, Venturing **crews** and Sea Scout **ships**. You will find all the scorecards on the Journey to Excellence Resources web page which you can access from My.Scouting.org (Menu-Legacy Web Tools-Legacy Myscouting-Journey to Excellence Resources). The scorecards are located in a section titled "**Scorecards**". Selected the appropriate year, **2019**, and a list of available scorecards will appear. Select the one you want, the **Pack Scorecard**. The scorecard will appear and can be downloaded as a PDF. Alternatively, you should be able to get a scorecard paper copy from your unit commissioner, pick one up at roundtable, at the council office or from your district executive. One is included in the unit recharter package however you should have one long before recharter time if you are going to use it to help plan.

However, to help your pack planning session, the **Pack Scorecard** was at the beginning of this guidebook. Take a look at the scorecard. It is two sided and page one lists 11 areas, called **objectives**, where three measurement levels, Bronze, Silver and Gold, are shown. These three levels help you and the pack planning team assign the importance of each objective. You might find that the activities associated with a particular objective are more important than others to you, your chartered organization and your pack's youth and so you will make plans accordingly. Ultimately, as the unit grows, you will be able to make plans to accomplish a level in all 11 objectives. Points are assigned for each level obtained and unit point totals provide an overall unit measure of **Bronze**, **Silver** or **Gold**. Every Cub Scout pack should strive to be a **Gold** pack.

Each objective is explained in a short summary on the first page of the scorecard and further information is on the back side or second page. There are objectives for youth membership, advancement, outdoor activities, adult leaders, number of meetings, service projects and unit activities which are further explained in this guidebook.

This guidebook also contains a paper printout of a fill-in-the-blanks spreadsheet style workbook that automatically calculates JTE objective levels and points to help the pack planner determine what activities the pack needs to do to achieve the desired medal level. Download the actual spreadsheet from the *Journey to Excellence Resources* webpage.

Read through all the objectives and get a feel for the intent and the difference among the three quality levels where **Bronze** means a unit is *effective*, **Silver** means *excellent* and **Gold** is the standard for an *exceptional* unit. Please note that each objective has a high-end ceiling or target instead of a more traditional yearly goal consisting of a percentage improvement regardless of the measure. This allows for being at the top, **Gold**, and not needing to improve every year to stay **Gold**. This way you can focus on working on other objectives. There is also a minimum standard a pack must meet to be **Bronze**. Additionally, yearly improvement in an objective, before achieving **Gold** level, of a fixed percentage (generally 2%) and being above a **Bronze** or **Silver** measure qualifies the pack as the **Silver** and **Gold**. None of these objectives should surprise any Cub Scouter with experience because all the objectives are woven into the operation of a Cub Scout pack.

Before the Planning Session Starts

There are a few items to know, collect or do before the pack planning session. Know where the pack is going to meet, obtain school vacation schedules, know the federal and state holiday schedule, discuss with the Pack Key 3 who to invite, peruse the various Cub Scouting themed web pages for useful documents (some listed in this guidebook), determine how the pack schedule is going to be shown while it is being planned and have a room big enough for the session itself.

Where to Start? With a Yearly Plan, of course—Objective #1

A written plan is an excellent tool to create to have an active and fun pack. *Objective* # 1, Planning and budget: Have a program plan and budget that is regularly reviewed by the pack committee, and it follows BSA policies relating to fundraising provides a road map on what to do. Let's do the program plan first and then the budget later once the full plan is put together.

Many planning resources exist on ScoutSource and should be reviewed as suggested above. These tools are well thought out and will greatly assist the program plan. Having an annual program plan (and budget) adopted by the pack committee is required for the **Bronze** measure. **Silver** is the measure if the pack conducts a planning meeting involving den leaders for the following program year, 2020. If the pack committee meets at least six times during the year and reviews program plans (and the budget) the pack qualifies as **Gold**. Start filling in the pack planning calendar by scheduling and showing these six committee meetings.

Next, plan the meetings--Objective #9

The annual plan must include how often the pack and dens meet. Look at *Objective # 9*, **Pack and den meeting: Dens and the pack have regular meetings**. **Bronze** requires only 8 pack meetings a year, where at one meeting parent involvement is requested and the annual program plan is reviewed plus pack or den meetings begin by October 31st. Do all this and you are **Bronze**!

On your planning calendar mark the 8 months the pack will meet, most likely **September** or **October** to the following **May** or **June**. Den meetings are next on the list to have a plan for. Show at least two den meetings per month during the school year for each den. Do this and your pack will be **Silver**. Decide if your pack will be active in the summer when school is out. If so, plan on earning the **National Summertime Pack Award** and the unit is at the **Gold level**! The Summertime Pack Award requires you to plan for just one activity of some sort for each summer month, June, July and August. Keeping the Cub Scouts active during the summer will provide a bridge for continuing in Scouting when school starts in the fall.

Step back and take a look at the plan. If the pack has three dens and you are planning on being a Gold level pack you have now planned at least 48 den meetings, 8 pack meetings and 3 summertime events, a total of 59 meetings or events! That's a lot of meetings!

Included in the front of this guidebook are two pages showing JTE objectives in a fill-in-the-blanksformat. Use these pages to show what has been scheduled or planned. Find Objective # 9 and list the planned meeting dates and continue to fill in this form as the pack calendar is built in the planning session. Theses pages are a part of a downloadable spreadsheet located on the JTE Resources webpage.

Pack success will come from the appropriate number of trained adults. JTE can help show the way by indicating to the pack committee and cub parents the importance of adult involvement and of having trained leaders. Training all the adults for their positions will lead to fun activities and meetings and help build a strong and successful cub scout pack.

Leadership-Recruitment and Leader Training-Objectives # 10 and # 11

Develop a strong pack plan for the next year by identifying new adult leadership **before** it is needed. **Objective #10, Leadership Recruitment: The pack is proactive in recruiting sufficient leaders** helps explain this. If the pack has an assistant Cubmaster the pack is at **Bronze** level. If the pack committee identifies the pack and den leadership for the next program year (for school year 2019-20) before the pack membership recruiting event, the pack is at **Silver** level. If every den has a registered leader by October 31, 2019, the pack is **Gold**. Place October 31 (Den Leaders) on the pack planning calendar and the recruiting event date (to identify next year's pack leadership).

Now is a good time to look at *Objective # 11*, **Trained leadership: Have trained and engaged leaders at all levels**. Virtually all pack leader training can be accomplished on-line using courses accessed through a Cub Scouter's dashboard on My.Scouting.org. However, first and extremely important is that **all** adults interacting with the youth of your pack must have **Youth Protection training**, **YPT**. This is a must and a rock-solid requirement and **non-negotiable**. This can also be done via the Dashboard on My.Scouting.org and **must be the first training** done by any adult who wants to register.

Having the Cubmaster **or** an assistant Cubmaster **or** the pack trainer complete **position-specific training** and mandatory Youth Protection training is the minimum threshold for **Bronze level**. Having the Cubmaster (if not for Bronze) **and all** den leaders complete leader **position-specific training** (on-line or instructor led), within **three months** of joining if new, qualifies as the **Silver level**. Having 2/3 of the active pack committee members trained is the **Gold level**. The adult members of the pack committee will have a much better idea of how they can support the pack plan once they also have completed their leader **position-specific training**, available on-line.

All Cub Scout leader training can be completed by taking a traditional classroom session or by using the Scouting U website on-line training. The on-line modules cover all necessary topics and is equivalent to classroom training. Each leader registered position and assistant (Tiger, Den, Webelos, Cubmaster, committee chair and committee member) have a "My Learning" set of appropriate modules that **must** be taken to be considered **TRAINED**. The modules are accessed from My.Scouting.org via "My Dashboard" then "My Training" and then "Training Center". Select Cub Scouting and then choose the title that best fits the registered position, either "Den Leader", "Cubmaster" or "Pack Committee". This will take a Scouter to the "Scouting U" website. Initially select Cub Scouting (again) to access the correct menu. Select the appropriate **Registered Position** for the training desired. Each registered position has three module groupings that have been established, in a suggested order to be taken. These groupings are titled "Before the First Meeting". "First 30 Days" and "Positioned Trained". Select each grouping individually to add them to "My Learning" by selecting the green plus sign. Each module subset may be taken in the time frame suggested or at a more rapid pace. However, all modules in the three groups are required to be completed before a Scouter is considered completely **TRAINED**. After selecting the grouping(s) for your position then go to the "My Learning" menu button on the top of the Scouting U site to access the selected modules. The Scouting U website is improved constantly which means the steps described above might be slightly different over time.

Put the dates on the planning calendar when any new leaders need to complete their training. All new leaders registered in September must complete their training by the end of December. Put the district and council training dates for instructor led courses on the calendar. Recruit a **pack trainer** to encourage, follow up and track training. The pack trainer is considered **TRAINED** if they complete Pack Committee training plus BSA course D-70, The Fundamentals of Training. See the attached chart titled *Cub Scout Pack Leader Position Trained Requirements* for more information.

	CUB SCOUT	JED RI	EDU	NOORS24	ONLINE TRAININ master & Assist Leader: C42 Cul	G PLANS LISTEE ant Cubmaster Scout Den Le	THE ONLINE TRAINING PLANS LISTED BELOW ARE ALSO AVAILABLE IN A CLASSROOM FORMAT: Cubmaster & Assistant Cubmaster: C40 Cubmaster & Asst. Cubmaster Position Specific Training Den Leader: C42 Cub Scout Den Leader & Asst. Den Leader Position Specific Training	aining
*	8			70	ımitte Chair & P	ack Committee	Committe Chair & Pack Committee: C60 Pack Committee Challenge	
	CUBMASTER			DEN LEADER			COMMITTEE CHAIR	
& A	& ASSISTANT CUBMASTER		& A9	& ASSISTANT DEN LEADER	e	00	00	
	BEFORE 1ST MEETING			BEFORE 1ST MEETING			BEFORE 1ST MEETING	
SC0_225	THE CUBMASTER	11:36 SCO_	0_202	CUB SCOUTING IDEALS	13:35	SC0_219	THE PACK COMMITTEE	16:59
SC0_226	LEADING PACK MEETINGS	13:15 SC0_	_214	CUB SCOUT ADVANCEMENT	3:46	SC0_210	HOW DENS & PACKS WORK	11:28
			0208	LEADING DEN MEETINGS	13:08			6:08
SC0_209	EFFECTIVE LEADERSHIP 7:21 TOTAL TIME: 33 MIN	7:21 SCO	0203	DEN DISCIPLINE TOTAL TIME: 45 MIN	15:15 45 MIN	SC0204 SC0202	THE METHODS OF CUB SCOUTING CUB SCOUTING IDEALS 13	4:13 13:35
	FIRST 30 DAYS			FIRST 30 DAYS			TOTAL TIME: 52 MIN	NIN
SC0_200	CUB SCOUTING PURPOSES	6:08 SCD	0 200	CILB SCOUTING PURPOSES	6:08		FIRST 30 DAYS	
SC0_202	-	13:35 SCO	1	THE METHODS OF CUB SCOUTING	4:13	SCD 222	NINE ELEMENTS DE FEFECTIVE PLANNING	1-57
	-			ADVANCEMENT RECOGNITION & RECORDING	9:41			14:35
	CUB SCOUT ADVANCEMENT			HOW DENS & PACKS WORK	11:28			4:24
SC0_216	ADVANCEMENT RECOGNITION & RECORDING	9:41 SC0_	0_209	EFFECTIVE LEADERSHIP	7:21	1	BUDGET	5:40
		16:59 SCO_	0_217	CORE RESOURCES FOR LEADERS	6:30	SC0_228		11:17
SUU_2U3	WUKKING WITH PAKENTS & FAMILIES SEI FCTING I FADERS	5:34 SC0	0224	working with Boys - overview	6:01	SC0_225	THE CUBMASTER	11:36
	CORE RESOURCES FOR LEADERS	6:30		TOTAL TIME: 56 MIN	56 MIN		-	7:57
	TOTAL TIME: 1 HOUR 14 MIN	MIN				SC0_209	EFFECTIVE LEADERSHIP	7:21
	DUSITION TRAINED			DOSITION TRAINED			IUIAL IIME: I HUUK 4 MIN	N
							POSITION TRAINED	
SC0_222 SC0_227	NINE ELEMENTS UF EFFECTIVE PLANNING ANNUAL PROGRAM PLANNING MONTHLY	14:35 SC0_		WORKING WITH PARENTS & FAMILIES	5:34	SC0 214	CUB SCOUT ADVANCEMENT	1:57
SC0_223	PLANNING		ںں 1 13		50.01	SC0_216	DN & RECORDING	14:35
SC0_201	YEAR ROUND FUN	12:38 SCO	1	LEADER UNIFORM	3:39	SC0_215	JB SCOUTS CAN EARN	4:24
				OTHER AWARDS CUB SCOUTS CAN EARN	4:41			5:40
SC0_230		3:07 SCO	0227	ANNUAL PROGRAM PLANNING	14:35			11:17
	PACK FUNDING			YEAR ROUND FUN	12:38		IILIES	11:36 7:E7
			0221	YOUTH LEADERSHIP POSITIONS	4:57			/G:/
srn 213	LUB SLUUT INSIGNIA I FADER IINIFORM	4:43 SCO_ 3-30	0230	DEN CHIEF ROLES & RESPONSIBILITIES	3:07	ouz_ujs	SUPPLEMENTAL LEADER RESUDRUES SCOTTINGS ORGANIZATIONAL STRUCTURE	7.07
		9:10 SCU	u2U6 n_22n	SUPPLEMENTAL LEADER RESUURCES SCOLITINGS ORGANIZATIONAL STRUIGTURE	9:10 7-07	1 1	·	12:46
	SCOUTINGS ORGANIZATIONAL STRUCTURE		1 1	HAZARDOUS WEATHER TRAINING	31:00		TOTAL TIME: 1 HOUR 25 MIN	NIN
SC0_215 SC0_800	UIHER AWARUS CUB SCUUIS CAN EARN HAZARDAIS WEATHER TRAINING	4:41 31:00		TOTAL TIME: 1 HOUR 54 MIN	54 MIN			1
		NIN			l			
	וטואר ווואר ל ווטטו וי	NIIN					Page 1 As of 06/22/18	2/18

Continued Training

Encourage the pack leadership, those in the positions listed above, to continue their individual training. Work with your recruited pack trainer. Schedule the dates of the monthly district roundtable on the pack planning calendar. Find the dates for district and council training events and place them on the schedule as well. University of Scouting, a source of excellent advanced training usually occurs in January. Other advanced leader position-specific training occurs year-round. Encourage the pack trainer to get involved with the district training team.

Encourage the pack leadership, Cubmaster, all den leaders, the committee chair, pack trainer and all committee members to work on and earn their **Scouter's Training Award for Cub Scouting** (green square knot on tan background). This award (511-057_WB) requires, among other items, participation in the pack planning session and giving primary leadership in meeting one pack JTE objective goal. The objective goals are established in the pack planning session and the adult provides the leadership to achieve the goal. These objectives are explained further in this guidebook and could be leadership in advancement, membership, service projects, outdoor activities, budget and recharter process. Assign these objectives to individuals and ask them to work on their training awards. Put on the planning calendar any training dates that apply and show their assigned responsibilities on the calendar next to the items.

Additionally, all den leaders (Tiger, Wolf, Bear and Webelos) can qualify for the **Den Leader Training Award** (gold square knot on blue background). This award (511-52_WB) requires, among other things, one year of tenure as a den leader, attendance at specific training sessions and leadership in selectable pack and den activities.

The Cubmaster can continue in service and training and also be recognized. At 18 months of service there is the **Unit Leader Award of Merit-Cubmaster** (512-003_WB) and at 3 years of service there is the **Cubmaster's Key** (green and white square knot on tan). The **Cubmaster's Key** (511-53_WB) requires, among other things, conducting a pack planning session for each year and having the pack qualify as a Silver pack for 2 of the 3 years of tenure.

Be sure and have a pack plan that will have the pack earn at least the Silver JTE Recognition.

Progress records for each of these four awards are attached at the back of this unit guide.

Cub Scout Leader Outdoor Skills Training

If your pack plan contains outdoor activities, including camping, your pack must have adult pack leaders attend outdoor skill and camping training courses offered by the council.

An introductory course is **BALOO** or **Basic Adult Leader Outdoor Orientation** training. Webelos den leaders should additionally take **OWL** or **Outdoor Leader Skills for Webelos Leaders** training which can be taken as part of or combined with **IOLS** or Introduction to **Oudoor Leader Skills**. The highly regarded advanced adult leadership training is called **Woodbadge**. Find the training dates for all these courses on the council training calendar and place them on the pack planning calendar.

You now have a plan for fun pack activities and for getting the pack leaders trained. What's next?

Outdoor Fun! — Objectives # 7, 6 & 8

One more activity that needs to be planned for with a date established comes from *Objective #* 7, **Day/resident/family camp**. The dates of these different local district and council-wide events must be placed on the planning calendar. Find the days from the council website which will include both council and all district dates or get the dates at roundtable or from your unit commissioner. All of these camps are fun, fun, fun! If you want more information about them, talk to other adults in your unit or ask at roundtable. You should plan on your unit attending one or more of these. If you have at least 33% of the Cub Scouts attending, the unit is measured as **Bronze**, 50% is **Silver** and 75% is **Gold**. However, JTE recognizes improvement over the previous year, any percentage increase is Bronze, if 33% (Bronze) or more with any percentage improvement qualifies as **Silver**, same thing for **Gold**, if 50% or more with any percentage improvement the pack is **Gold**.

What other outdoor activities need to be planned? There are at least two that needs to be scheduled. First look at *Objective # 6* **Outdoor activities: The pack has activities in the outdoors**. These can be an outside pack meeting, one of the National Summertime Pack Award activities (going swimming, taking a nature hike, cleaning up the local park). During the pack planning session decide which pack meetings should be outside and where. Having just 3 outdoor activities of any kind qualifies as **Bronze**, 4 as **Silver** and 5 as **Gold**. You want the cubs to be outside, plan for it and it will happen. Continue Cub Scout outdoor fun by planning to earn the **Outside Activity Award**. Review the requirements and schedule those events on the pack planning calendar. Cub Scout outdoor activities are well explained in publication Cub Scout outdoor program guidelines publication 510-631 available for download as a PDF on the Cub Scout Leaders Resource webpage.

Then look at *Objective* **#** 8, Service projects: Participate in service projects. Plan the dates for service projects during the planning session. They can be outdoors satisfying item **#** 6 above. Participate in Scouting for food, a Veteran's Day parade, a flag ceremony, the possibilities are nearly endless. Before the planning meeting contact your chartered organization and ask about any service projects. All projects must be entered into the service hour reporting web site accessible from My.Scouting.org (Menu-Legacy Web Tools-Service Hour Reporting). The pack needs to create a service hour account with a password. Just 2 service projects rates as **Bronze**, 3 as **Silver** and with one project being conservation oriented is **Gold**.

Appoint a pack committee member to coordinate den and pack service projects. That person should have the responsibility to enter the project data into the JTE service hour webpage and that adult can be working on their **Scouter's Training Award for Cub Scouting** while achieving this pack JTE objective.

Service projects can be any activity that benefits another individual, the pack's chartered organization, scouting or any cause of choice. Suggestions include:

Scouting for food	Book and magazine drives
Assist with council and district activities	Assist the elderly
Remember others during the holidays	Pet shelters
Litter cleanup and beautification	Serving food
Safety related projects	Assist (not participation) local youth sports groups

Repair and maintenance of homes, buildings and offices of worthy causes including Scouting Assisting medical information distribution and drives (such as blood donations)

Recruiting new Cub Scouts, creating new Dens—Objective # 2

What other dates need to be on the planning calendar? Some very important dates are associated with recruiting new cubs. Your unit should have a series of recruiting events, activities like school nights, a signup table at events at your sponsor's location (if applicable) or a community recruiting roundup. Place these dates on your planning calendar. One of the pack committee members should be the pack membership chair and, while working on their **Training Award**, provides leadership for membership. Look at Objective # 2, Building Cub Scouting: Have an increase in membership in Cub Scout membership or maintain a larger than average pack size provides recruiting goals to consider. A pack can create entire new dens through recruiting. Decide if your pack will create a Tiger Cub den and make plans on how to recruit that age group. Boys and girls can be added to existing dens and if sufficient new cubs are signed up, new dens at any age group can be started. Be sure to invite the parents of any new cub to the next pack committee meeting and have a job for them to do. Conducting a formal recruitment program by October 31 and registering just one new cub qualifies as Bronze level. Having 40 registered cubs or a gain of 5% is the Silver level and a gain of 10% or 60 registered cubs is Gold. Creating a membership growth plan, thought not required for a JTE measure is an excellent method to gain new cubs. This plan should list where and how recruiting is to be done and who is responsible. The membership plan needs to address the number of new Cub Scouts expected so the unit is prepared and have an up to date PIN on the "BE A SCOUT" website.

An important pack committee position is the membership chair. That person leads the recruiting activities for the pack while working on their **Scouter's Training Award for Cub Scouting.**

Help Your Cub Scouts become Scouts—Objective # 4

After Webelos your cubs move on to a Boy Scout troop and continue the Scouting fun. *Objective #* **4**, Webelos-to-Scout transition: Have an effective plan to graduate Webelos Scouts into Scout troop(s) helps explain how to get your cubs moved up to scouts. There may be several Scout troops in your area and one may be sponsored by the same chartered organization. Make contact with the leaders of the troops of interest and have a combined transition plan. Each Scout troop should be planning on a transition for Webelos as a part of their JTE Planning process. Ask at roundtable if you need more information about local Scout troops. Your pack is at the Bronze level if you hold two joint activities with a troop or troops or 75% of second year Webelos have completed "The Scouting Adventure" (as described in the Webelos Scout Handbook). Place these two dates on your planning calendar. The pack will be at the Silver level if 60% of the eligible Webelos join a troop and Gold if 80% join. One of the proudest moments of a Webelos Scout is the bridging ceremony when he joins his or her Scout troop.

The Pack Plan and Budget—Objective #1

All successful organizations need a financing plan. National BSA provides excellent material to accomplish all this. *Objective # 1*, Planning and budget: Have a program plan and budget that is regularly reviewed by the pack committee and follows BSA policies relating to fundraising. Information about how to prepare a Cub Scout pack budget and a sample budget are attached at the end of this guidebook. Important fiscal and fundraising policies are explained on the Unit Money-Earning Application.

To be **Bronze** the pack must follow these policies and have an annual program plan and budget that are each adopted by the pack committee. Having the next year's program planning session involve den leaders is the **Silver** level and having the pack committee meet six times during the year to review these program plans and finances is **Gold level**. Place the six committee meetings on your pack plan.

The schedule you have prepared will help determine your budget. How much money will you spend per Cub Scout. Read and fill in the pack budget material based on your expenses and fund raising activities. Purchase Boy Life Magazine for each family and be sure to schedule the dates for the council popcorn and camp card sales activities. Recruit parents to be your unit Popcorn Kernal and camp card coordinator.

Advancement happens in the Den and at Home—Objective # 5

Advancement activities do not necessarily happen during a pack meeting. However, awarding earned badges at your pack meetings is the best way to motivate Cub Scouts and parents to work on and earn badges. Encourage the den leaders and parents to help the Cubs Scouts on advancement. **Objective # 5:** Achieve a high percentage of Cub Scouts earning rank advancement is very important. When 50% of the cubs earn one rank the unit qualifies as **Bronze** level, 60% qualifies as **Silver** level and 75% as **Gold** level. Use all the techniques explained in leader training to encourage advancement.

Have a parent be the advancement coordinator and work on their **Scouter's Training Award for Cub Scouting**.

A Measure of How Well the Unit is Doing—Objective # 3

The best measure of how well the pack is doing Scouting is the measure of how many Cub Scouts come back for another year. This is shown by **Objective # 3, Retention: Retain a significant percentage of youth members.** This item measures the number of youth members who were age eligible to reregister for the next year. Retention does not count the 10-year old Webelos who transition to a Scout troop. If 60% of the cubs reregister the unit is at the **Bronze** Level, 65 % it is at the **Silver** level and at 75% it is at the **Gold** level. Retention is a measure of many things, the fun of pack and den meetings and the excitement of the other activities planned and done during the year. A solid year long schedule with well planned and put on events will build strong units and the Cub Scouts will keep coming back because it is fun.

Summary Sheet

Attached to this guidebook is a summary sheet to show the planning order of JTE Objectives as explain in the guidebook. The sheet is to be used to show the responsible committee member for each JTE objective, the goal adopted by the committee and progress towards the **Scouter's Training award for Cub Scouting**

Resources Found on the Cub Scouts section of the Programs Webpage (Find Cub Scouts from My.Scouting.org by selecting *Menu* then select *Legacy Web Tools* then *JTE Resources*, then *Programs*, then *Cub Scouts*, then select the area of interest.)

Boys' Life Planning Calendar, publication # 331-011 Boys' Life Cub Scout Leader Program Notebook #331-014 Boys' Life Bilingual Pack Program Planning Chart #331-017 Cub Scout Leaders Book #33221, SKU 62059 Den and Pack Meeting Resource Guide, an entire section on the Webpage Cub Scout Den Meeting Program, numerous worksheets and aids Family Talent Survey, publication #220-110 Planning Your Annual Pack Budget, publication #510-273 National Summertime Pack Award, publication # 512-049 Cub Scout Outdoor Activity Award, publication # 13-228 and 512-013 ScoutStrong PALA, publication 210-041 Scouting U website

And many, many others

Scouter's Training Award for Cub Scouting Progress Record



Candidate's Personal Information

Name:			` `
Addresse			
C	Sity	State	Zip
Email:			
Pack No	District:		
Council Name:			

Tenure

Complete at least two years of tenure as a registered adult lead	der in a Cub Scout pack.
From	to
From	to
Training	
Complete basic training for any Cub Scout leader position.	Attend a pow wow or university of Scouting (or equivalent), or attend at least four roundtables (or equivalent) during each year of the tenure used for this award.
Approved by:	
Pack Committee Chair	Date
Performance	
Do the following during the tenure used for this award:	
Participate in an annual pack planning meeting in each year.	
Serve as an adult leader in a pack that achieves at least the	Journey to Excellence objective in each year.
Bronze level of Journey to Excellence in each year. The Quality Unit Award is acceptable if the tenure used is prior to 2011.	Participate in at least one additional supplemental or advanced training event at the council, area, region, or national level during the two years.
Approved by:	
Pack Committee Chair	Date

Training Committee Action

The leadership training committee has reviewed this application and accepts the certification that the candidate meets the required standards. The Scouter's Training Award is approved.

Approved by:

District or Council Training Committee Chair



Den Leader Training Award Progress Record



Candidate's Personal Information

Name:				_ */
Address:				
	City	State	Zip	
Email:				
Pack No	District:			
Council Name:				
Select One:				
Tiger den leader		Webelos den leader		
Cub Scout den leader (Wo	lf/Bear)			

Note: This award can be earned in each position, but tenure may be used only for one award.

Tenure

Complete one year as a registered den leader in the position selected. Tiger den leader's tenure can be the program year as long as it is greater than eight months.

From to	
(month/year) Training	(month/year)
 Complete the basic training for the selected den leader position (in person, instructor-led, or e-learning). 	Attend a pow wow or university of Scouting (or equivalent), or attend at least four roundtables (or equivalent) during the tenure used for this award.
Approved by:	
Cubmaster	Date
Performance	
Do five of the following during the tenure used for this award:	
Have an assistant den leader who meets regularly with your den.	Complete Basic Adult Leader Outdoor Orientation (BALOO).
 Have a den chief who meets regularly with your den. Graduate at least 70 percent of your den to the next level. Take leadership in planning and conducting a den service project. 	 Participate with your den in at least one family camp; if your den is a Webelos den, participate with your den in at least two overnight camps. Take leadership in planning two den outdoor activities.
 Have a published den meeting/activity schedule for the den's parents. Participate with your den in a Cub Scout day camp or 	 Hold monthly den meeting and den activity planning sessions with your assistant den leaders.

resident camp.

Approved by:

Pack Committee Chair

Date

Training Committee Action

The leadership training committee has reviewed this application and accepts the certification that the candidate meets the required standards. The Den Leader Training Award is approved. Approved by:



Date

Cubmaster's Key Progress Record



Candidate's Personal Information

Name:	
Address:	
City State	Zip
Email:	
Pack No District:	
Council Name:	

Tenure

Within a five-year period, complete at least three years of registered tenure as a Cubmaster or one year as a registered assistant Cubmaster plus two years as a registered Cubmaster. (This can include the tenure used to earn the Scouter's Training Award.)

From t	0
Fromt	0
From t	0
Training	
Complete basic training for Cubmasters.	Attend a pow wow or university of Scouting (or equivalent), or attend at least four roundtables (or equivalent) during each year of the tenure used for this award.
Approved by:	
Pack Committee Chair	Date
Performance	
Do the following during the tenure used for this award:	
Achieve at least the Silver level of Journey to Excellence for at least two years. The Quality Unit Award is acceptable if the tenure used is prior to 2011.	Conduct an annual pack planning session and have a published pack meeting/activity schedule for the pack's parents in each year.
Earn the National Summertime Pack Award at least once.	Participate in at least one additional supplemental or advanced training event at the council, area, region, or national level.

Approved by:

Pack Committee Chair

Date

Training Committee Action

The leadership training committee has reviewed this application and accepts the certification that the candidate meets the required standards. The Cubmaster's Key is approved.

Approved by:

District or Council Training Committee Chair



Date

Unit Leader Award of Merit

Background

Quality unit leadership is the key to a quality unit program—and it leads to better Scout retention. Statistics show that if young people stay engaged in the program for at least five years, the BSA's influence likely will stay with them for the rest of their lives. A quality Scouting experience will help keep Scouts in the program, and the Boy Scouts of America created the Unit Leader Award of Merit to recognize the quality unit leaders who make that happen.

The Unit Leader Award of Merit replaces the Scoutmaster and Venturing Crew Advisor award of merit programs. This new recognition has revised requirements, and Cubmasters and Skippers are also eligible for this recognition.

Requirements

The nominee must

- 1. Be a currently registered Cubmaster, Scoutmaster, Advisor, or Skipper who has served in that position at least 18 continuous months.
- 2. Meet the training requirements for the registered position.
- 3. Distribute a printed or electronic annual unit program plan and calendar to each family in the unit.
- 4. Have a leader succession plan in place.
- 5. Effectively use the advancement method so that at least 60 percent of the unit's youth have advanced at least once during the last 12 months.
- 6. Cultivate a positive relationship with the chartered organization.
- 7. Project a positive image of Scouting in the community.

Nomination Procedure

- The unit committee chair completes the Unit Leader Award of Merit Nomination Form on behalf of the unit committee. For Boy Scout troops, Venturing crews, and Sea Scout ships, the nomination must include endorsement by the senior patrol leader, crew president, or ship's boatswain, respectively.
- 2. The unit or district commissioner certifies that the form is complete.
- 3. The unit submits the nomination form to the council for approval by the Scout executive and council commissioner or president. **The council is responsible for processing the award.**

The Award

Upon receipt of the approved nomination form, the council may present the Unit Leader Award of Merit, which includes a certificate, square knot with the appropriate device, and a special unit leader emblem. Recognition of this achievement may be presented at appropriate district or council events, such as district or council leader recognition dinners, training events, and board meetings.

The award may be presented to the unit leader for each program, Cub Scouts, Boy Scouts, Venturers, and Sea Scouts, if the individual meets the requirements in each program. Only one knot is worn with the devices of each program that the award was earned in.

Unit Leader Award of Merit certificate, No. 512004 Unit Leader Award of Merit square knot, No. 610091 Scoutmaster emblem, No. 610093 Cubmaster emblem, No. 610094 Venturing Advisor emblem, No. 610095 Skipper emblem, No. 635892









Unit Leader Award of Merit Nomination Form

Submit to your local council service center.

No	minee's name as it	is to appear on the certif	icate:				
City	/			State	9	ZIP	
Sel	ect one:						
	Cubmaster	Pack No.	_ Chartered	d organization			
	Scoutmaster	Troop No		•			
	Advisor	Crew No.		-			
	Skipper	Ship No.	_ Chartered	d organization			
Sei	vice						
Inc	lusive dates for the	service in the above-sel	ected positio	n (include month a	and year; mu	ist be at least 18 con	tinuous months of
	vice in this positior						
Fro	m	to		Number	months of s	ervice	
Tra	ining						
Dat	e nominee comple	ted training requirements	s for this posi	tion (month and y	ear)		
llni	it Program Plan						
	•	e's unit has an annual uni [.]	t program pla	an and calendar a	nd it is share	d with all families in t	the unit
		hair initial		and calchdal, a			
	Onit committee c						
Su	ccession Plan						
	Yes, the unit has	a replacement recruited a	and committe	ed to take over the	e nominee's	position as unit leade	r if necessary.
	Replacement's na	ame			Unit com	mittee chair initial	
Ad	vancement						
	Yes, at least 60 pe	ercent of the members of	the nominee's	s unit have advand	ced at least o	nce during the past 1	12 months.
	-	hair initial				0	
C h							
	artered Organizat	-					
		has a good relationship v		ered organization.			
	Unit committee cl	nair initial					
Co	mmunity Image						
	Yes, this nominee	has a positive image in o	our community	у.			
	Unit committee cl	nair initial					
Dia	aaa attaab a atatam	nent by the unit committe	o obair on bak	alf of the unit oon	amittaa attaa	ting to the nominee's	porformanco oo unit
		er nominations, also attac				-	-
		the crew president. For S					
	-						
No	minated by			_ Certified by			
_		Unit committee chair			Unit	or district commissioner	
Dat	e of nomination			_			
Ap	proved by		Date	and		Date	
	-	Scout executive			il commissioner		



Planning Your Pack's Annual Program Budget

What is the unit budget plan? It is implementing the elements of a complete annual Cub Scouting program for youth, committing as a unit to incorporate these elements, and then providing adequate funding for them. Even more, it is committing to implementing the plan with the entire pack: Cub Scouts, leaders, and families, by raising enough dollars to fund the program. The result is a wellmanaged, well-financed unit.

The steps to planning your pack's annual budget are:

- 1. Plan the pack's complete annual program.
- 2. Develop a budget that includes enough income to achieve the program.
- 3. Identify all sources of income (den dues and any traditional pack activities), and then determine the amount of product sale and the sales goal per youth member that will be needed to reach the income goal.
- 4. Gain commitments from parents, leaders, and all Cub Scouts.

If you like to raise money every month, plan your program as you go, limit your activities based on the unit's income, or not involve the youth members in the planning process, then this format might not be for you! Those leaders who want a meaningful, exciting, and comprehensive youth program that achieves the objectives of Cub Scouting will find this format the ideal way to go.

BASIC EXPENSES

Registration Fees. When a boy joins, the unit normally asks him to pay the full \$24 national registration fee*, regardless of the number of months remaining in the unit's charter year. The unit sends to the council the prorated amount for those remaining months.

Note that fees are figured on a monthly basis: 1 month, \$2.00; 2 months, \$4.00; 3 months, \$6.00; 4 months, \$8.00; 5 months, \$10.00; 6 months, \$12.00; 7 months, \$14.00; 8 months, \$16.00; 9 months, \$18.00; 10 months, \$20.00; 11 months, \$22.00; 12 months, \$24.00.

The balance of the boy's fee is kept in the unit treasury to supplement his dues in paying the next full year's fee. This procedure ensures prompt registration at charter renewal.

2]Unit Liability Insurance Fee. Packs are required to pay an annual unit liability insurance fee of \$40. This fee is submitted with the pack's annual charter application and helps to defray the expenses for their general liability insurance.

3 Boys' Life. Boys' Life magazine, the official publication of the Boy Scouts of America, is available to all members at \$12, which is half the newsstand rate. (Prorated fees are available for youth who join a unit during the year.) Every boy should subscribe to Boys' Life because of the quality reading and the articles related to your unit's monthly program. It is part of a boy's growth in Scouting, and research proves he will stay in longer and advance farther if he reads Boys' Life.

4 JUnit Accident Insurance. Protecting leaders and parents from financial hardship due to high medical bills from an unfortunate accident is a must for all involved in Scouting. Specific details on insurance programs are available from the local council.

5 Advancement and Recognition. Every Cub Scout should earn and advance a rank and receive the patch for that rank each year. Active Webelos Scouts will earn multiple activity badges in addition to their rank advancements. The Cub Scout advancement program has many elements that include Arrow Points, immediate recognition patches, outdoor awards, and Academics and Sports belt loops and pins.

6 Activities. Well-conceived and well-planned activities are critical to a successful annual program plan. Traditionally, such activities as Cub Scout pinewood derbies[®], field trips, and district or council activities are financed by the boy and his family over and above the dues programs. It is suggested that the complete cost of these outings be built into the unit's budget.

7Cub Scout Day Camp, Cub Scout Resident Camp, Family Camping. Central to Cub Scouting is a summer camping experience. Local council opportunities abound for Cub Scouts and their families to have exciting, program-rich summer experiences.

8 Program Materials. Each pack needs to provide certain program materials. Depending on the type of unit program, these could include den meeting supplies, Den Meeting in a Box kits, craft tools and supplies, U.S. flag, pack and den flags, camping equipment, videos and books, or ceremonial props. (Note: Packs may not hold title to property. Only chartered organizations or the local council legally can own property.)

9 Training Expenses. Trained leaders are key to delivering a quality and safe program. Adult and youth leader training should be considered an integral annual pack expense.

^{*} The same rate applies for registered adult Scouters.

10 Full Uniforms. Traditionally, the individual pays for the uniform. We suggest that these expenses become part of the total cost of Scouting. The full Cub Scouting program includes the full uniform!

Reserve Fund. The reserve fund might be established by a gift or loan from the chartered organization, by members of the committee, or by a unit money-earning project. The reserve fund should be intended for unexpected expenses. A new member's initial expenses may be met from the fund.

12 Other Expenses. These could include a gift to the World Friendship Fund, meeting refreshments, and/or contingency funds.

SOURCES OF INCOME

"One fund-raiser per year," such as selling popcorn, will help prevent having to ask families for extra money every week. It is better to figure the total cost for the complete year up front. Ideally, all income would come from den dues and one fund-raising program at the beginning of the program year each fall. A spring fund-raiser could be included.

Some Important Points:

Paying your own way. This is a fundamental principle of the Boy Scouts of America. It is one of the reasons why no solicitations (requests for contributions from individuals or the community) are permitted by Cub Scout packs. Young people in Scouting are taught early on that if they want something in life, they need to earn it. This principle is among the reasons that adults who were Scouts are found to have higher incomes. The finance plan of any pack should include participation by a Cub Scout in a regular dues plan.

An annual pack participation fee, too often completely contributed by parents, does little to teach a boy responsibility. The unit's entire budget must be provided for by the families, either through fundraising or other means such as dues or fees.

Except for council-sponsored product sales, all other money-earning projects require the submission of the Unit Money-Earning Application, No. 34427, to the local council. To ensure conformity with all Scouting standards on money earning, leaders should be familiar with the eight guides listed on the back of the application, on the last page of this planning guide, and in the financial record books.

OTHER HELPS

Additional information concerning pack budget plans, the treasurer's responsibility, camp savings, forms, and records can be found in the *Pack Record Book*, No. 33819, and the *Cub Scout Leader Book*, No. 33221. It is recommended that Cub Scout packs use one of the commercial software programs developed for Scouting units. These tools are great for keeping track of individual youth accounts. They are usually advertised in the back of *Scouting* magazine.

The Pack Operating Budget Worksheet

To develop the pack budget, complete the worksheet with the unit leader and committee at the pack's annual program planning conference, and then share it with the Cub Scouts' parents. Be sure to keep parents involved and informed. The pack's program calendar and budget information needs to be communicated regularly to families, especially at the start of the program year. By sharing the pack's program plans and budgetary needs, you can help newly recruited Cub Scouts and their parents gain a greater understanding of just what fun is waiting for them during the pack's entire program year.



Completed Sample		PACK OPERATING BUI	DGET
Date budget completed:	July 15	UNIT DETAIL:	Date budget completed:
Pack No.:	1234	Cubmaster:	Pack No.
District:	Susquehanna	Assistant Cubmaster:	District:
Projected No. of Cub Scouts: Projected No. of registered adults:	<u>50</u> 10	Treasurer: Popcorn chairperson:	Projected No. of Cub Scouts: Projected No. of registered adults:

Sample Pack Budget						Actual Budget				
	Annual Cost Per Scout/Unit	No. of Scouts/ Adults		Total Unit Cost	PROGRAM EXPENSES:		C	Annual ost Per Person	No. of Cub Scouts/ Adults	Total Unit Cost
\$	33.00	60	\$	1,980.00	Registration fees (1)	Total youth + adults @ \$15 <u>ea.</u>	\$	33.00		
\$	40.00	1	\$	40.00	Unit Liability Insurance fee (2)	Yearly flat fee @ \$40				\$ 40.00
\$	12.00	50	\$	600.00	Boys' Life (3)	Total subscriptions @ \$12 ea.	\$	12.00		
\$	1.00	60	\$	60.00	Accident insurance fees (4)	Total youth + adults @ \$ <u>ea.</u>				
			•		Advancement (5)	Ideally, 100% of youth included in activity pins, belt loops, ranks,				
\$	12.00	50	\$	600.00	Recognition (5)	etc. (example @ \$12 ea.)				
\$	10.00	50	\$	500.00	Handbooks/neckerchiefs	One for each youth @ \$10 ea.				
\$	10.00	6	\$	60.00	Pack leaders	Thank-yous, veteran awards, etc.				
\$	10.00	50	\$	500.00	Special events (6)	Blue and gold banquet				
\$ \$ \$	8.00	50	\$	400.00		Pinewood derby				
\$	6.00	10	\$	60.00		Graduation				
\$	5.00	50	\$	250.00						
						Lesstian				
¢	10.00	50	¢	500.00	Special activities (6) Field trip A	Location				
\$ \$	10.00	50	- <u>\$</u> \$	500.00	Field trip B					
\$	10.00	50	- \$	500.00	Field trip C					
Ψ	10.00			300.00						
					Camp (7)					
\$	75.00 x	40	= \$	3,000.00	Cub Scout day camp					
\$	130.00 x	30	- = \$	3,900.00	Cub Scout resident camp					
\$ \$	145.00 x	15	= \$	2,175.00	Webelos resident camp					
	40.00 x	30	= \$	1,200.00	Family camping					
\$ \$	60.00 x	20	= \$	1,200.00	Leader's fees					
\$	20.00	50	\$	1,000.00	Program materials (8)	Ceremony supplies, bridge crossings, camping items, etc.				
\$	5.00	5	\$	25.00	Leader basic training (9)	leaders @ \$ <u>ea.</u>				
¢	20.00	20	_ ¢	600.00	Full uniforma (10)	Every Cub Secution full uniform				
\$ \$	30.00 x 1.00 x	20 50	_ = \$ _ = \$	600.00 50.00	Full uniforms (10) Reserve fund (11)	Every Cub Scout in full uniform Registration scholarships				
ъ \$	0.50 x	50	_ = \$ = \$	25.00	Other expenses (12)	Contingency funds				
Ψ	0.30 X		-							
			\$	19,725.00	A) TOTAL UNIT BUDGETED F	ROGRAM EXPENSES				\$ 40.00
\$	40.00	50	\$	2,000.00	INCOME: Annual dues (monthly amount >	< 10 or 12 months)				

\$ 500.00 1 \$ 500.00 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Surplus from prior year (beginning fund balance) Other income source (parent payments, etc.) B) INCOME SUBTOTAL	
\$ 17,225.00	C) TOTAL FUNDRAISING NEED (A minus B)	
\$ 49,214 x 35% = \$ 17,225 Gross Sales Commission Need (+/- 35% includes qualifying for all bonus dollars)	POPCORN SALE PACK BUDGET (Should equal C above) (Check with your local council for commission percentage and bonuses.)	Need / Commission = Pack Goal
\$ 49,214 / 50 Cub Scouts = \$ 984	POPCORN SALES GOAL PER CUB SCOUT	Pack Goal / No. Cub Scouts = Cub Scout Goal

* Many packs include all or a portion of the Cub Scout Resident Camp or Day Camp fee in the annual budget. This helps ensure that all Cub Scouts have the opportunity to attend. Pack budgeting should include payments on time and qualifying for any discounts offered for early and/or on-time payments.

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BOY SCOUTS OF AMERICA DATE	Received in council service center
	(Date)
UNIT MONEY-EARNING APPLICATION	
	_
Applications are not required for council-coordinated money-	
earning projects such as popcorn sales or Scout show ticket sales.	
	(Local council stamp)
Please submit this application to your council service center at least two weeks in advance of the proposed date of your money- earning project. Read the 10 guides on the other side of this form. They will help you in answering the questions below.	
Pack	
Troop No Chartered Organization	
□ Team	
Community	District
Submits the following plans for its money-earning project and requ	ests permission to carry them out.
What is your unit's money-earning plan?	
About how much does your unit expect to earn from this project?	How will this money be used?
Does your chartered organization give full approval for this plan? _	
What are the proposed dates?	
Are tickets or a product to be sold? Please specify.	
Will your members be in uniform while carrying out this project? (S	ee items 3–6 on other side.)
Have you checked with neighboring units to avoid any overlapping	of territory while working?
Is your product or service in direct conflict with that offered by loca	Il merchants?
Are any contracts to be signed? If so, by whom?	
Give details.	
Is your unit on the budget plan?	
How much does your unit have in its treasury?	
Signed	
(Chartered Organization Representative)	(Unit Leader)
Signed	
	(Address of Chairman)
FOR USE OF DISTRICT OR COUNCIL FINANCE COMMITTEE:	Telephone
Approved by	Date
Approved subject to the following conditions	

GUIDES TO UNIT MONEY-EARNING PROJECTS

A unit's money-earning methods should reflect Scouting's basic values. Whenever your unit is planning a money-earning project, this checklist can serve as your guide. If your answer is "Yes" to all the questions that follow, it is likely the project conforms to Scouting's standards and will be approved.

1. Do you really need a fund-raising project?

There should be a real need for raising money based on your unit's program. Units should not engage in money-earning projects merely because someone has offered an attractive plan. Remember that individual youth members are expected to earn their own way. The need should be beyond normal budget items covered by dues.

2. If any contracts are to be signed, will they be signed by an individual, without reference to the Boy Scouts of America and without binding the local council, the Boy Scouts of America, or the chartered organization?

Before any person in your unit signs a contract, he must make sure the venture is legitimate and worthy. If a contract is signed, he is personally responsible. He may not sign on behalf of the local council or the Boy Scouts of America, nor may he bind the chartered organization without its written authorization. If you are not sure, check with your district executive for help.

3. Will your fund-raiser prevent promoters from trading on the name and goodwill of the Boy Scouts of America?

Because of Scouting's good reputation, customers rarely question the quality or price of a product. The nationwide network of Scouting units must not become a beehive of commercial interest.

4. Will the fund-raising activity uphold the good name of the BSA? Does it avoid games of chance, gambling, etc.?

Selling raffle tickets or other games of chance is a direct violation of the BSA Rules and Regulations, which forbid gambling. The product must not detract from the ideals and principles of the BSA.

5. If a commercial product is to be sold, will it be sold on its own merits and without reference to the needs of Scouting?

All commercial products must sell on their own merits, not the benefit received by the Boy Scouts. The principle of value received is critical in choosing what to sell.

6. If a commercial product is to be sold, will the fund-raising activity comply with BSA policy on wearing the uniform?

The official uniform is intended to be worn primarily for use in connection with Scouting activities. However, council executive boards may approve use of the uniform for any fund-raising activity. Typically, council popcorn sales or Scout show ticket sales are approved uniform fund-raisers.

7. Will the fund-raising project avoid soliciting money or gifts?

The BSA Rules and Regulations state, "Youth members shall not be permitted to serve as solicitors of money for their chartered organizations, for the local council, or in support of other organizations. Adult and youth members shall not be permitted to serve as solicitors of money in support of personal or unit participation in local, national, or international events."

For example: Boy Scouts/Cub Scouts and leaders should not identify themselves as Boy Scouts/Cub Scouts or as a troop/pack participate in The Salvation Army's Christmas Bell Ringing program. This would be raising money for another organization. **At no time are units permitted to solicit contributions for unit programs.**

8. Does the fund-raising activity avoid competition with other units, your chartered organization, your local council, and the United Way?

Check with your chartered organization representative and your district executive to make certain that your chartered organization and the council agree on the dates and type of fund-raiser.

The local council is responsible for upholding the Charter and By-laws and the Rules and Regulations of the BSA. To ensure compliance, all unit fund-raisers MUST OBTAIN WRITTEN APPROVAL from the local council NO LESS THAN 14 DAYS before the fund-raising activity.



National Summertime Pack Award Application



Cub Scout Pack No	o of Chartered Organization		Name	
has qualified for th	is award by conducting a pack activity in the summer mo	nths of		
1		Year	JULY	AUGUST
Type of pack activi	ity			
Number of dens pa	rticipating			
Number of dens qu Cub Scouts particij	aalifying (50 percent of the den's pating)			
Number of the pac	k's Tiger Scouts participating			
Number of the pac	k's Wolf Scouts participating			
Number of the pac	k's Bear Scouts participating			
Number of the pac	k's Webelos Scouts participating			
Number of parents	/family members participating			
Please send us the	following National Summertime Pack Award items:			
	Very Provide a cardinal program and the control of		т	iger pins, No. 14332
	One Pack Award Certificate, No. 33731		W	Volf pins, No. 14333
•	Image: Summertime pack award Image: Summertime pack award One Pack Award Streamer, No. 17808		B	ear pins, No. 14334
	Den participation ribbons, No. 616254		W	Vebelos pins, No. 14335
	BOY SCOUTS	OF AMERI	CA®	

SUMMERTIME ACTIVITIES TRACKING SHEET

JUNE

Leader(s) responsible				
Pack activity				
Location	Date	Time		
Number of dens that participated	Number of dens with at l	east 50 percent of members present		
Number of Tiger Scouts participating	Number of Wolf Scouts p	participating		
Number of Bear Scouts participating	Number of Webelos Scou	uts participating		
Number of parents/family members participating				
Comments				
	JULY			
Leader(s) responsible				
Pack activity				
Location	Date	Time		
Number of dens that participated	Number of dens with at l	east 50 percent of members present		
Number of Tiger Scouts participating	Number of Wolf Scouts I	Number of Wolf Scouts participating		
Number of Bear Scouts participating	Number of Webelos Scou	Number of Webelos Scouts participating		
Number of parents/family members participating				
Comments				
	AUGUST			
Leader(s) responsible				
Pack activity				
Location	Date	Time		
Number of dens that participated	Number of dens with at l	east 50 percent of members present		
Number of Tiger Scouts participating	Number of Wolf Scouts p	participating		
Number of Bear Scouts participating	Number of Webelos Scou	Number of Webelos Scouts participating		
Number of parents/family members participating				
Comments				
Date needed Cul	bmaster signature			
Pac	ck committee chair signature			
Send to				
Name	1	Street, city, state, zip code		

TO ASSURE PROMPT RECOGNITION, SUBMIT APPLICATION TO LOCAL COUNCIL SERVICE CENTER AS SOON AS POSSIBLE AFTER YOUR AUGUST ACTIVITY.